



Phil Taylor Profile



Career Background

- A Programme Management expert with extensive commercial experience. Associate Consultant with Tricordant Ltd.
- Previous career spanning 19 years' with HP (then Digital Equipment Company DEC) and Plessey Telecommunications.
- Head of Programme and Project Management – UK at DEC: Owned and lead the Project Management Competency, built their Structured Methodology and Business Processes and managed systems integration and consulting delivery for Digital Professional Services UK.
- Business Manager and Consultant – Professional Services and SI at DEC: Exceeded the Systems Integration (SI) Centre's business goals consistently for 2 years, while making it 20% more productive (revenue per person). Special responsibility for the Healthcare industry.
- BA Hons in Physics from Cambridge University, later extended to MA

Whole Systems' Leadership & Consultancy Experience

- Re-organisation of large complex NHS organisations to respond to NHS reforms including a major integration of two complex NHS trusts
- Currently MD of Profound Solutions Ltd. spending the last 13 years' as an independent consultant and interim manager.
- Has delivered outstanding Business Process and Change Management services to senior managers, VPs and directors.
- Successfully managed numerous assignments, as executive PM delivering portfolios of programmes and running departments and as consultant PM improving performance by imparting know how and by training, coaching and mentoring.
- Has led rescue missions and recovered all kinds of underperforming organisations and programmes.
- Routinely handles large budget accounts and departments, typically £10M to £100M+, manages big multi-disciplined project teams, typically 50 to 100+, and improves the performance of organisations of thousands of people.
- Implementer of structured methodologies, increasing the capability and maturity of organisations and providing associated training, coaching and mentoring, he knows Prince, CMM, RAD, Waterfall, and EFQM.

Recent consultancy assignments:

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| • Surrey and Sussex Healthcare Trust | • Hampshire County Council |
| • South Central Ambulance Services | • The University of Cambridge |
| • BT Global Services | • C&W a-Services |
| • Mahindra-British Telecom Ltd. | • C&W Global (Europe and US) |
| • Advantage West Midlands (Regional Development Agency and part of the DTI) | • C&W Communications and Mirror Group Newspapers and Virgin |